

DHAMI AND ASSOCIATES

8. Advisory & Consulting

- **Real Estate & Land Revenue Advisory**
- **IND-AS & IFRS Implementation**
- **Subsidy & Loan Consulting:** Government and institutional funding.
- **Legal Documentation:** For commercial and corporate purposes.
- **Litigation Support:** Documentation and opinion.

Advisory & Consulting Services

In today's dynamic regulatory and business environment, strategic decision-making backed by financial, legal, and operational insight is critical for sustainable growth. Our Advisory & Consulting division offers **comprehensive, practical, and compliance-oriented solutions** tailored for corporates, MSMEs, startups, and individual clients.

Our advisory team, comprising Chartered Accountants, legal experts, and financial analysts, works across multiple sectors and regulatory frameworks to ensure that our clients **make informed decisions, manage risks effectively, and unlock value at every stage of their growth journey.**

Real Estate & Land Revenue Advisory

India's real estate and land sectors are governed by a complex set of regulations involving RERA, land revenue codes, stamp duty laws, and municipal by-laws. We offer **end-to-end consulting on real estate transactions**, documentation, and land use compliance to ensure every deal is clean, lawful, and risk-free.

Our services include:

- **Due diligence of property records, title clearance, and encumbrance checks**
- **Land conversion and NA approvals**, as per state-specific land revenue laws
- **Guidance on stamp duty structuring, joint development agreements, and leases**
- **Valuation for property transactions**, family settlements, or capital gains purposes
- **Support for RERA registration and project financial structuring**

With in-depth regional experience, we help builders, landowners, investors, and corporates **navigate complex land and property regulations across India.**

IND-AS & IFRS Implementation

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For companies transitioning to Indian Accounting Standards (IND-AS) or operating in international markets under IFRS, accurate adoption is not only a compliance necessity but also crucial for stakeholder confidence. Our firm offers **full-spectrum advisory and implementation support** for IND-AS/IFRS, ensuring timely, accurate, and audit-ready financial reporting.

Key offerings:

- **Gap analysis between existing accounting practices and IND-AS/IFRS**
- **Conversion of standalone and consolidated financials**
- **Disclosure checklist preparation and balance sheet adjustments**
- **Training and support to internal accounting teams**
- **Support in first-time adoption (IND-AS 101) and fair value measurement**

Our approach is **methodical, risk-based, and tailored to your industry**, ensuring smooth transition with minimal disruption to your reporting timelines.

Subsidy & Loan Consulting (Govt. and Institutional Funding)

Government grants, capital subsidies, and soft loans are available under various central and state schemes (like MSME, Startup India, PMEGP, and TUFs). However, navigating eligibility, documentation, and follow-up processes is often complex. We assist clients in **identifying applicable schemes, preparing robust applications, and managing post-sanction compliance**.

We provide:

- **Scheme mapping as per client business profile**
- **Preparation of Detailed Project Reports (DPRs) for loan/subsidy application**
- **Assistance in liaising with government departments and financial institutions**
- **Monitoring of fund disbursement, utilization, and reporting**
- **Advisory on income tax/GST impact of subsidies received**

Our hands-on approach ensures that **clients receive the full financial benefits** they're eligible for, without delays or compliance lapses.

Legal Documentation for Commercial & Corporate Matters

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Clear and legally enforceable documentation is the foundation of successful business relationships. We draft, vet, and review a wide range of legal and commercial documents, ensuring that our clients' interests are protected at every stage.

Legal drafting and advisory services include:

- **Shareholder Agreements, Joint Venture Agreements, and MOUs**
- **Partnership Deeds, LLP Agreements, and Business Transfer Agreements**
- **Employment contracts, NDAs, and service agreements**
- **Loan, security, and debenture documentation**
- **Drafting and vetting of real estate, lease, and franchise agreements**

We blend **legal precision with commercial pragmatism**, ensuring that your documentation not only meets statutory requirements but also protects your strategic and financial interests.

Litigation Support: Documentation & Opinion


We provide expert support in financial and regulatory litigation matters through **sound documentation, professional opinions, and expert witness assistance**. While we do not represent clients in court, we work closely with legal counsel and clients to build strong case strategies.

Our litigation support includes:





- **Preparation of replies to notices from tax, ROC, ED, SEBI, RBI, and other authorities**
- **Drafting of petitions, appeals, and affidavits**
- **Opinion on matters involving interpretation of tax laws, company law, and accounting standards**
- **Forensic analysis and quantification of damages or losses**
- **Support in arbitration, mediation, and regulatory hearings**

With our **domain knowledge, attention to detail, and clarity in financial documentation**, we empower legal teams and clients to resolve disputes efficiently and strategically.

Why Our Advisory Services Stand Out

-  **Multidisciplinary Expertise:** Chartered Accountants, lawyers, and finance professionals under one roof

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-  **Documentation-Driven Approach:** Every advisory backed by compliance-ready documentation
-  **Client-Centric Focus:** Tailored solutions for startups, SMEs, corporates, and HNIs
-  **Risk & Compliance Management:** Strong focus on identifying risks and resolving them at the advisory stage
-  **Collaborative Style:** We coordinate with banks, consultants, and legal counsel seamlessly

